



October 4th, 2016

Dear Valued Customer,

This letter is to inform you that effective December 31, 2016, STERIS Corporation will no longer manufacture the following product:

STERIS Harmony[®] vLED Surgical Lighting and Visualization System

STERIS will discontinue accepting orders for this product for domestic use in December of 2016, and will no longer manufacture the product as of December 31, 2016. STERIS will continue to service and provide replacement parts for this product for a period of eight (8) years following the discontinuation date. The Harmony VLED Surgical Lighting Systems have been replaced with the new HarmonyAIR[®] G-series Surgical Lighting Systems.

STERIS strives to provide the highest level of Customer support in the industry. As part of our ongoing effort to better serve our Customers, we want to inform you of our policy regarding part obsolescence and our product management philosophy. There are many factors that contribute to our overall product management philosophy. Rapid advancements in technology, the ever-changing standards of care and the multitude of mandates regarding regulatory compliance are just a few of the market drivers that factor into our overall decision-making process. We continually strive to incorporate advancements in technology and shape best practice standards to not only better serve our Customers but ultimately provide solutions to the marketplace that put patient safety at the forefront.

We recognize the impact that an obsolescence notification has on your operation. A recommended replacement for the Harmony vLED Surgical Lighting System is the HarmonyAIR G-series Surgical Lighting System. To ensure your surgical lighting needs are met, please contact a STERIS Sales Representative to arrange a meeting to develop a cost effective program to replace your existing surgical booms.

Sincerely,

A handwritten signature in black ink, appearing to read "Eric Stevenson".

Eric Stevenson
Senior Product Manager, Surgical Lighting & EMS