



April 23, 2014

Dear Valued Customer,

This letter is to inform you that effective March 17, 2014; STERIS Corporation will no longer fully support the following Surgical Lighting products:

LA700 – Surgical Lights
LL700 – Surgical Lights

STERIS discontinued manufacturing these halogen surgical lights in 2007 and certain critical replacement parts are no longer available. In addition, prices and lead time for the remaining parts may increase significantly due to low volume production and technological obsolescence.

The policy with respect to the support of these products is as follows:

- All Customers under a parts and labor service contract with STERIS as of April 23, 2014 will receive parts and labor support on the obsolete products to the extent parts are available for the time remaining on the Customer's current service contract, with no guarantee of parts availability. A labor only service contract is the only option available for these products at contract renewal.
- All Customers under a labor only service contract with STERIS as April 23, 2014 will continue to receive full labor support on the obsolete products through the end of the term of the Customer's current service contract. A labor only service contract will remain available for contract renewal.
- Any Customer requiring service on a time and material basis that is not under a service contract with STERIS as of April 23, 2014 will receive parts and labor services based on the resources available at prevailing market prices, with no guarantee of parts availability.

STERIS strives to provide the highest level of Customer support in the industry. As part of our ongoing effort to better serve our Customers, we want to inform you of our policy regarding part obsolescence and our product management philosophy. There are many factors that contribute to our overall product management philosophy. Rapid advancements in technology, the ever-changing standards of care and the multitude of mandates regarding regulatory compliance are just a few of the market drivers that factor into our overall decision-making process. We continually strive to incorporate advancements in technology and shape best practice standards to not only better serve our Customers but ultimately provide solutions to the marketplace that put patient safety at the forefront.

We recognize the impact that an obsolescence notification has on your operation. A recommended replacement for the LA700 & LL700 is the Harmony LED. To ensure your surgical lighting needs are met, please contact a STERIS Sales Representative to arrange a meeting to develop a cost effective program to replace your existing surgical lights.

Sincerely,

Doreen Langa
Product Manager, Surgical Lighting